



# Associate Membership

## Membership Application 2012

### **About TIA**

The Telecommunications Industry Association (TIA) represents the global information and communications technology (ICT) industry through standards development, advocacy, tradeshows, business opportunities, market intelligence and world-wide environmental regulatory analysis. With roots dating back to 1924, TIA enhances the business environment for broadband, mobile wireless, information technology, networks, cable, satellite and unified communications. Members' products and services empower communications in every industry and market, including healthcare, education, security, public safety, transportation, government, the military, the environment and entertainment. TIA owns the [TIA 2012](#) tradeshow and is accredited by the [American National Standards Institute](#) (ANSI). Visit [tiaonline.org](http://tiaonline.org).

**TIA's Board of Directors** includes senior-level executives from ADTRAN, Alcatel-Lucent, AttivaCorp, Cisco Systems, Dow Electrical & Telecommunications, Ericsson, Inc., GENBAND, Inc., Henkels & McCoy, ILS Technology, Intel Corporation, Intersect, Inc., Juniper Networks, Inc., LGE, Microsoft, Motorola, Nokia SiemensNetworks, OneChip Photonics, Panasonic Computer Solutions Co., Qualcomm, Research In Motion, Sumitomo Electric Lightwave Corporation, TE Connectivity, Tellabs, Ulticom, Inc., Walker & Associates and WirefreeCom, Inc. Advisors to the Board include ACS Solutions, FAL Associates and Telcordia Technologies.

# ASSOCIATE MEMBERSHIP APPLICATION

## Eligibility

A government agency or a company that is not principally in the business of manufacturing, developing, distributing, installing, launching or consulting in respect to communications or information technology products or services other than commoncarrier. Companies that qualify for that category of membership (General) are not eligible for Associate Membership. TIA Associate Membership is available to companies engaged in financial or legal services.

An Associate Member shall not be entitled to vote on any matter submitted to a vote by members.

## Membership Dues Information

Dues for Associate members are based on the global gross revenues of your communications or information technology products or services. Start-up companies that do not yet have revenues will be categorized by overall size of the company to ensure an equitable contribution toward dues.

Please indicate below your gross revenues for the most recent calendar or fiscal year. If your company does not yet have revenues, please provide data on overall capitalization (gross operating budget) of your company.

\$ \_\_\_\_\_

Annual Revenue	Annual Dues
\$0 - \$34,999,999	\$1,200.00
\$35 Million and above	\$6,000.00

AMOUNT

(This figure is held in strict confidence by TIA)

Please indicate your annual dues payment to TIA: \$ \_\_\_\_\_

**Full Payment of annual dues must accompany this application prior to acceptance by TIA.**

## Payment Information:

A check in the amount of \$ \_\_\_\_\_ made payable to TIA is enclosed.

Please bill my charge account:  Visa  MasterCard  Amex

Account Number : \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Cardholder's Name: \_\_\_\_\_ Amount: \_\_\_\_\_

Signature: \_\_\_\_\_

Wire Transfer (e-mail [accounting@tiaonline.org](mailto:accounting@tiaonline.org) for instructions)

Please send an invoice.

Application completed by (name and title): \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Return this application form and payment to:**

**Membership Department  
TIA  
2500 Wilson Boulevard, Suite 300  
Arlington, VA 22201-3834  
PH: 703/907-7713 FAX: 703/907-7476  
Email: [membership@tiaonline.org](mailto:membership@tiaonline.org)**

\_\_\_\_\_ applies for Associate Membership in TIA, subject to its bylaws and approval  
(company name) by the TIA Board of Directors.

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_ Number of Employees \_\_\_\_\_

Phone Number ( ) \_\_\_\_\_ Fax Number ( ) \_\_\_\_\_

Company Email \_\_\_\_\_ Web Address \_\_\_\_\_

Parent Company \_\_\_\_\_

Address \_\_\_\_\_

What is your primary interest in joining TIA?

- Standards  Market Development  
 Policy and Advocacy  Shows and Events  
 Other \_\_\_\_\_

How/where did you hear about TIA? \_\_\_\_\_

**Please include email addresses and street addresses (if different from above) for all contacts.**

**Association Affairs Contact** \_\_\_\_\_

**(Main Company Contact-Required)** (Name) (Title) (Email)

President/CEO \_\_\_\_\_

(Name) (Title) (Email)

Tradeshow Contact \_\_\_\_\_

(Name) (Title) (Email)

Marketing Contact \_\_\_\_\_

(Name) (Title) (Email)

Government Affairs/Public Policy Contact \_\_\_\_\_

(Name) (Title) (Email)

International Policy Contact \_\_\_\_\_

(Name) (Title) (Email)

Public Relations/Media Contact \_\_\_\_\_

(Name) (Title) (Email)

Chief Technical Contact \_\_\_\_\_

(Name) (Title) (Email)

**Do You have a supplier diversity program?**  Yes  No

Contact: \_\_\_\_\_

Title: \_\_\_\_\_

Email Address: \_\_\_\_\_

**Do you have a Political Action Committee: (PAC)?**  Yes  No

Contact: \_\_\_\_\_

Title: \_\_\_\_\_

Email Address: \_\_\_\_\_

**Type of Ownership:**  Public  Private  MWDVBE  Subsidiary of \_\_\_\_\_