



General Supplier / Manufacturer

Membership Application 2012

About TIA

The Telecommunications Industry Association (TIA) represents the global information and communications technology (ICT) industry through standards development, advocacy, tradeshows, business opportunities, market intelligence and world-wide environmental regulatory analysis. With roots dating back to 1924, TIA enhances the business environment for broadband, mobile wireless, information technology, networks, cable, satellite and unified communications. Members' products and services empower communications in every industry and market, including healthcare, education, security, public safety, transportation, government, the military, the environment and entertainment. TIA owns the [TIA 2012](#) tradeshow and is accredited by the [American National Standards Institute](#) (ANSI). Visit tiaonline.org.

TIA's Board of Directors includes senior-level executives from ADTRAN, Alcatel-Lucent, AttivaCorp, Cisco Systems, Dow Electrical & Telecommunications, Ericsson, Inc., GENBAND, Inc., Henkels & McCoy, ILS Technology, Intel Corporation, Intersect, Inc., Juniper Networks, Inc., LGE, Microsoft, Motorola, Nokia SiemensNetworks, OneChip Photonics, Panasonic Computer Solutions Co., Qualcomm, Research In Motion, Sumitomo Electric Lightwave Corporation, TE Connectivity, Tellabs, Ulticom, Inc., Walker & Associates and WirefreeCom, Inc. Advisors to the Board include ACS Solutions, FAL Associates and Telcordia Technologies.

GENERAL SUPPLIER / MANUFACTURER MEMBERSHIP APPLICATION

Eligibility

Any company shall be eligible for General Supplier / Manufacturer membership if it is engaged principally in the business of developing, manufacturing, distributing, selling, installing, launching or consulting in respect to communications or information technology products (including software) or services other than common carrier services or the provision of other communication services.

Membership Dues Information

Dues for General Supplier / Manufacturer members are based on the global gross revenues of your communications or information technology products. Start-up companies that do not yet have revenues will be categorized by overall size of the company to ensure an equitable contribution toward dues.

Please indicate below your gross revenues for the most recent calendar or fiscal year. If your company does not yet have revenues, please provide data on overall capitalization (gross operating budget) of your company.

\$ _____
AMOUNT
(This figure is held in strict confidence by TIA)

Annual Revenue	Annual Dues
< \$ 5 Million	\$1,200
\$5 Million - \$299,999,999	\$240 per \$1 Million
> \$300 Million	\$72,000

Company Name: _____

Please indicate your annual dues payment to TIA: \$ _____

Full payment of annual dues must accompany this application prior to acceptance by TIA.

Payment Information:

A check in the amount of \$ _____ made payable to TIA is enclosed.

Please bill my charge account: Visa MasterCard Amex

Account Number: _____ Expiration Date: _____

Cardholder's Name: _____ Amount: _____

Signature: _____

Wire transfer (e-mail accounting@tiaonline.org for information).

Invoice our company, please.

Application completed by (name and title): _____

Signature: _____ Date: _____

Return this application form and payment to:

Membership Department TIA 2500 Wilson Boulevard, Suite 300 Arlington, VA 22201-3834

PH: +1.703.907.7713 FAX: +1.703.907.7727 Email: membership@tiaonline.org

_____ applies for General Supplier / Manufacturer membership in TIA, subject to its bylaws and approval by the TIA Board of Directors.
(Company name)

Address _____

City _____ State _____ ZIP Code _____ Number of Employees _____

Phone Number (____) _____ Fax Number (____) _____

Company Email _____ Web Address _____

Parent Company _____

Address _____

What is your primary interest in joining TIA?

- Standards Market Development
- Policy and Advocacy Shows and Events
- Other _____

How/where did you hear about TIA? _____

Please include email addresses and street addresses (if different from above) for all contacts.

Association Affairs Contact

(Main Company Contact-Required) (Name) (Title) (Email) _____

President/CEO _____
(Name) (Title) (Email)

Tradeshow Contact _____
(Name) (Title) (Email)

Marketing Contact _____
(Name) (Title) (Email)

Government Affairs/Public Policy Contact _____
(Name) (Title) (Email)

International Policy Contact _____
(Name) (Title) (Email)

Public Relations/Media Contact _____
(Name) (Title) (Email)

Chief Technical Contact _____
(Name) (Title) (Email)

Company description with major products and services provided to the communications industry. Please answer in full sentences since this information will be listed in our newsletter and on the TIA Web site.

Please attach a separate sheet if needed.