



# Service Provider/Enterprise Membership Application 2012

## About TIA

The Telecommunications Industry Association (TIA) represents the global information and communications technology (ICT) industry through standards development, advocacy, tradeshows, business opportunities, market intelligence and world-wide environmental regulatory analysis. With roots dating back to 1924, TIA enhances the business environment for broadband, mobile wireless, information technology, networks, cable, satellite and unified communications. Members' products and services empower communications in every industry and market, including healthcare, education, security, public safety, transportation, government, the military, the environment and entertainment. TIA owns the [TIA 2012](#) tradeshow and is accredited by the [American National Standards Institute](#) (ANSI). Visit [tiaonline.org](http://tiaonline.org).

**TIA's Board of Directors** includes senior-level executives from ADTRAN, Alcatel-Lucent, AttivaCorp, Cisco Systems, Dow Electrical & Telecommunications, Ericsson, Inc., GENBAND, Inc., Henkels & McCoy, ILS Technology, Intel Corporation, Intersect, Inc., Juniper Networks, Inc., LGE, Microsoft, Motorola, Nokia SiemensNetworks, OneChip Photonics, Panasonic Computer Solutions Co., Qualcomm, Research In Motion, Sumitomo Electric Lightwave Corporation, TE Connectivity, Tellabs, Ulticom, Inc., Walker & Associates and WirefreeCom, Inc. Advisors to the Board include ACS Solutions, FAL Associates and Telcordia Technologies.

# GENERAL SERVICE PROVIDER / ENTERPRISE MEMBERSHIP APPLICATION

**Eligibility**

Any company (or division of a company) shall be eligible for General Service / Enterprise Membership if it is engaged substantially in the provision of communications services as a common carrier, or is engaged principally in the business of providing communications services of any nature including, but not limited to, voice, data transport, video or internet services and by any transmission means including, but not limited to, wireline, wireless, cable, internet or satellite.

**Membership Dues Information**

Dues for General Service Provider / Enterprise Members are based on the gross revenues of your communications or information technology products. Start-up companies that do not yet have revenues will be categorized by oversize of the company to ensure an equitable contribution toward dues.

Please indicate below your gross revenues for the most recent calendar or fiscal year. If your company does not yet have revenues, please provide data on overall capitalization (gross operating budget) of your company.

\$ \_\_\_\_\_  
AMOUNT  
(This figure is held in strict confidence by TIA)

Annual Revenue	Annual Dues
< \$ 5 Million	\$1,200
\$5 Million - \$299,999,999	\$240 per \$1 Million
> \$300 Million	\$72,000

Company Name: \_\_\_\_\_

Please indicate your annual dues payment to TIA: \$ \_\_\_\_\_  
Full payment of annual dues must accompany this application prior to acceptance by TIA.

**Payment Information:**

A check in the amount of \$ \_\_\_\_\_ made payable to TIA is enclosed.

Please bill my charge account:  Visa  MasterCard  Amex

Account Number: \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Cardholder's Name: \_\_\_\_\_ Amount: \_\_\_\_\_

Signature: \_\_\_\_\_

Wire transfer (e-mail [accounting@tiaonline.org](mailto:accounting@tiaonline.org) for information).

Invoice our company, please.

Application completed by (name and title): \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Return this application form and payment to:**

**Membership Department TIA 2500 Wilson Boulevard, Suite 300 Arlington, VA 22201-3834  
PH: +1.703.907.7713 FAX: +1.703.907.7727 Email: [membership@tiaonline.org](mailto:membership@tiaonline.org)**

\_\_\_\_\_ applies for Service Provider Membership in TIA subject to its bylaws and approval by the TIA Board of Directors.  
(company name)

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_ Number of Employees \_\_\_\_\_

Phone Number ( ) \_\_\_\_\_ Fax Number ( ) \_\_\_\_\_

Company Email \_\_\_\_\_ Web Address \_\_\_\_\_

Parent Company \_\_\_\_\_

Address \_\_\_\_\_

What is your primary interest in joining TIA?

- Standards
- Policy and Advocacy
- Other \_\_\_\_\_
- Market Development
- Shows and Events

How/where did you hear about TIA? \_\_\_\_\_

**Please include email addresses and street addresses (if different from above) for all contacts.**

**Association Affairs Contact** \_\_\_\_\_

**(Main Company Contact-Required)** (Name) (Title) (Email)

President/CEO \_\_\_\_\_

(Name) (Title) (Email)

Tradeshow Contact \_\_\_\_\_

(Name) (Title) (Email)

Marketing Contact \_\_\_\_\_

(Name) (Title) (Email)

Government Affairs/Public Policy Contact \_\_\_\_\_

(Name) (Title) (Email)

International Policy Contact \_\_\_\_\_

(Name) (Title) (Email)

Public Relations/Media Contact \_\_\_\_\_

(Name) (Title) (Email)

Chief Technical Contact \_\_\_\_\_

(Name) (Title) (Email)

